

9:00 a.m. to 11:00 a.m.

Product Show Morning Bar



Springs Ballroom - Conference Center

9:00 a.m. to 11:00 a.m.

Spouse Breakfast



Guest Speaker: Ryan Campbell

Sinatra Ballroom - Conference Center

9:00 a.m. to 12 noon

PAC Payment Office

Director 3 - Conference Center

11:15 a.m. to 12:15 p.m.

Special Technology Session

- ◆ **Tech Drive: Revolutionizing Construction Efficiency and Collaboration**

Mike Zivanovic, Senior Solutions Architect, FARO Technologies

Kipp Ivey, Senior Business Development Manager, FARO Technologies

Travis Voss, Director of Innovative Technology & Fabrication, SMACNA

San Jacinto Ballroom - Lower Level

12:30 p.m. to 1:30 p.m.

Women in Construction Session

- ◆ **Building Bridges: Mastering the Art of Networking**

Rebecca Malotke-Meslin, Founder and Leadership Coach,

Pleasantly Aggressive Coaching and Consulting

Sinatra Ballroom 5-6 - Conference Center

1:30 p.m. to 3:00 p.m.

Emerging Leaders Split Session

- ◆ **The Power of Emotional Intelligence**

Dushaw Hockett, Principal, SPACES

- ◆ **Leading When You're Not in Charge**

Clark Ellis, Principal and Co-Founder, Continuum Advisory Group

Santa Rosa Ballroom - Lower Level

WEDNESDAY, OCTOBER 30

6:30 a.m. to 7:30 a.m.

Contractor Breakfast

Sinatra Ballroom Foyer - Conference Center

7:00 a.m. to 2:00 p.m.

Convention Registration

Center and North Registration Desk, Sinatra Foyer - Conference Center

7:45 a.m. to 8:00 a.m.

SMACN-IFUS Contributors' Annual Meeting

Sinatra Ballroom - Conference Center

8:00 a.m. to 9:00 a.m.

SMACNA Annual Business Meeting

- Outgoing Board Recognition
- New Horizons Foundation Update
- Safety Innovation Award

Sinatra Ballroom - Conference Center

9:00 a.m. to 10:00 a.m.

Keynote Presentation

Peter Zeihan

Sinatra Ballroom - Conference Center

10:15 a.m. to 11:30 a.m.

Labor Forum

Mike Coleman, SMART General President

Moderator:

Jason Watson, Executive Director of Labor Relations, SMACNA

Springs Ballroom F-G - Conference Center

12:00 noon to 1:30 p.m.

President's Lunch

- Charity Donation
- College of Fellows Induction
- Announcement of New Officers and Board Members

Sinatra Ballroom - Conference Center

1:45 p.m. to 2:45 p.m.

- ◆ **Turning Conflict into Collaboration: Practical Skills for the Workplace**

Clark Ellis, Principal and Co-Founder, Continuum Advisory Group

Sinatra Ballroom 1-2 - Conference Center

- ◆ **Indoor Grow Room Design**

Brian Kammers, Regional Sales Manager, Desert Aire LLC

Sinatra Ballroom 5-6 - Conference Center

- ◆ **"Shake it Up" SMACNA Seismic Restraint Manual 4th Edition**

Scott Barr, Senior Project Manager, Technical Resources, SMACNA

Springs Ballroom A-C - Conference Center

- ◆ **Future-Proofing: Succession Planning Workshop (A New Horizons Foundation Project)**

Denise Devine, Founder, Veloris Consulting

Angie Simon, Co-Founder/ED of HMSE, Director and Peer Group

Facilitator, Maxim Consulting

Springs Ballroom H-I - Conference Center

- ◆ **Best Practices for Reading Outside Air Ventilation**

Scott Fielder, Director, Evergreen Telemetry

Springs Ballroom J-L - Conference Center

3:00 p.m. to 5:00 p.m.

TABB Training Module Demonstration

Springs Ballroom Terrace - Conference Center

5:00 p.m. to 6:30 p.m.

CIC Reception (invitation only)

The Pointe - Lower Level

(Weather backup Santa Rosa Ballroom, Lower Level)

6:45 p.m. to 10:00 p.m.

Closing Dinner and Show: DSB (Don't Stop Believing)

Sinatra Ballroom - Conference Center



THANK YOU TO OUR PREMIER PARTNERS



2024 SMACNA ANNUAL CONVENTION

OCTOBER 27-30, 2024
PALM DESERT, CA



SATURDAY, OCTOBER 26

2:00 p.m. to 6:00 p.m.

Convention/PAC Registration

Center and North Registration Desk - Sinatra Foyer - Conference Center

SUNDAY, OCTOBER 27

7:00 a.m. to 8:00 a.m.

College of Fellows Golf Buffet Breakfast

Oasis Grille - Pool

8:00 a.m. to 12:30 p.m.

College of Fellows Golf Tournament

Palm Course - Desert Springs Golf Club

Please remember that your 2024 SMACNA Annual Convention badge is required for entry into all SMACNA events.

To get more detailed information about events and speakers, please download the official 2024 SMACNA Annual Convention App by scanning the QR code.



8:00 a.m. to 5:00 p.m.

Convention/PAC Registration

Center and North Registration Desk - Sinatra Foyer - Conference Center

8:30 a.m. to 9:00 a.m.

College of Fellows Pickleball Breakfast

JW Marriott Tennis Club

9:00 a.m. to 12 noon

College of Fellows Pickleball Tournament

JW Marriott Tennis Club

3:30 p.m. to 4:30 p.m.

College of Fellows Meeting

Springs Ballroom A-C - Conference Center

4:30 p.m. to 5:30 p.m.

Emerging Leaders Reception with the College of Fellows

Director's Terrace - Conference Center

(Weather backup Springs Ballroom Pre-function)

6:30 p.m. to 8:00 p.m.

Meet & Greet Reception

JW Marriott Tennis Club (Weather backup, Sinatra Ballroom)



MONDAY, OCTOBER 28

6:30 a.m. to 7:30 a.m.

Contractor Breakfast

Sinatra Ballroom Foyer - Conference Center

7:00 a.m. to 5:00 p.m.

Convention/PAC Registration

Center and North Registration Desk - Sinatra Foyer - Conference Center

7:45 a.m. to 8:45 a.m.

♦ "Efficiency in Motion" Workforce Management Solutions

Ernie P. Menold, Vice President, Ernest J. Menold

Zach Scheel, P. E. CEO, Rhumbix

Sinatra Ballroom 1-2 - Conference Center

♦ Safety First, Profits Follow: Unlocking the Value of Safety Programs for a SMACNA Member

Jay Hansen, Vice President, C. J. Hansen

Stacey Smyly, Executive Director, SMACNA Kansas City

Justin Cumnock, Producer, Anchor Insurance & Surety Inc.

Sinatra Ballroom 5-6 - Conference Center

♦ Kill the Company: Innovate Your Mindset

Jeff Sample, CEO and Founder, Ironman IT LLC

Travis Voss, Director of Innovative Technology & Fabrication, SMACNA

Springs Ballroom HJ - Conference Center

♦ Key Performance Measurement - Developing Your Measures of Success (A New Horizons Foundation Project)

Rob Leicht, Associate Professor of Architectural Engineering, Pennsylvania State University

Panelist:

Bobby McCally, Vice President, Corporate Operations, The Brandt Companies LLC

Santa Rosa Ballroom - Lower Level

♦ Navigating Explosive Growth in the Sheet Metal Industry

Jason Boersma, Director of Business Development, Allied Mechanical

Panelists:

Larry Decker, SM Operation Manager, Allied Mechanical

James Oudbier, Estimator/Project Executive, Allied Mechanical

San Jacinto Ballroom - Lower Level

9:00 a.m. to 10:00 a.m.

♦ Preparation and Practical Application of Refrigerants

Paul Dombroski, Refrigerant Manager, Trane Global Integrated Supply Chain

Sinatra Ballroom 1-2 - Conference Center

♦ Promoting Your Great Work to Get More Work

Dani Mackey, President, Dani Mackey Communications

Sinatra Ballroom 5-6 - Conference Center

♦ Construction Technology Accelerates Your Business

Jeff Sample, CEO and Founder, Ironman of IT

Springs Ballroom HJ - Conference Center

♦ A Contractors Guide to Withdrawal Liability in the Sheet Metal Industry

Dan Kelly, Attorney, Felhaber Larson

Santa Rosa Ballroom - Lower Level

♦ Identifying and Managing Contract Risk

Charles "Chip" Mitchell, Founder and Principal, Blue Fence Advisors

San Jacinto Ballroom - Lower Level

10:30 a.m. to 11:30 a.m.

♦ Adding Commercial Service to Your Existing Business

Thomas Montgomery, North Regional Director, Mesa Energy (Emcore Services NW)

Sinatra Ballroom 1-2 - Conference Center

♦ Overcoming Imposter Syndrome

Devon Madon, Vice President, Madon Sheet Metal

Sinatra Ballroom 5-6 - Conference Center

♦ Elements of Leadership: Communication, Empathy, Respect, Trust

Kurt Snyder, Executive Director, SMACNA Mid-Atlantic

Springs Ballroom HJ - Conference Center

♦ Managing Your Cyber Risk

Dean Rhoades, First Vice President-Director of Special Projects, Federated Insurance

Santa Rosa Ballroom - Lower Level

♦ AI for Construction

Jake Olsen, P.E., CEO, GTP Stratus

Alice Leung, Investor, Brick and Mortar

San Jacinto Ballroom - Lower Level

12:00 noon to 2:00 p.m.

Keynote Presentation and Lunch

- Chapter Executive of the Year Award

- Contractor of the Year Award

- Legislative Awards

- Labor Relations Award

Keynote Speaker

Nicole Malachowski

Sinatra Ballroom - Conference Center

2:15 p.m. to 3:15 p.m.

♦ Politics, Policy and Engagement 2024

Stan Kolbe, Executive Director, Government and Political Affairs, SMACNA

Denise Murphy McGraw, CAE, Partner, Hill, Gosdeck & McGraw, LLC

Sinatra Ballroom 1-2 - Conference Center

♦ Bridging the Offseason Gap With Your Customer List

Alex Van Leeuwen, Owner, HVAC Marketers

Sinatra Ballroom 5-6 - Conference Center

♦ Company Culture: Beyond the Pretty Poster

Craig Woodall, Principal, Grinnell Leadership

Springs Ballroom HJ - Conference Center

♦ Innovation is Here With TABB - Workshop

Lisa Davis, Administrator, NEMI

Santa Rosa Ballroom - Lower Level

♦ Build-A-Bot - DIY AI Workshop For Contractors

Yael Meretyk Hanan, CEO/Founder, Pelles.ai

Ido Glanz, CTO/Co-Founder, Pelles.ai

San Jacinto Ballroom - Lower Level

8:30 p.m. to 10:00 p.m.

All Together Now: SMACNA After Party

Sinatra Ballroom - Conference Center



TUESDAY, OCTOBER 29

6:00 a.m. to 2:00 p.m.

Convention Registration

Center and North Registration Desk - Sinatra Foyer - Conference Center

6:45 a.m. to 11:15 a.m.

Product Show

Springs Ballroom - Conference Center

6:45 a.m. to 8:45 a.m.

Product Show Breakfast

Springs Ballroom - Conference Center