

The Construction Labor Research Council

The Construction Labor Research Council (CLRC) is the nation's foremost resource for data and research on union crafts in the construction industry. For over 40 years its work has earned the respect of, and credibility with, both labor and management for its fair data analyses and rigorous methodologies. The CLRC database for wages and fringe benefits contains information on hundreds of contracts in over 200 cities for 18 classifications. CLRC serves as a key resource on labor costs, market share, workforce needs, labor contract terms, safety, and associated topics.

CLRC is sponsored by 12 management associations in the construction industry.

- Associated General Contractors of America (AGC)
- Central States Insulation Association (CSIA)
- FCA International (FCA)
- International Council of Employers of Bricklayers and Allied Craftworkers (ICE)
- Mechanical Contractors Association of America (MCAA)
- National Architectural Glass & Metal Association (NAGMA)
- National Electrical Contractors Association (NECA)
- National Fire Sprinkler Association (NFSA)
- North American Contractors Association (NACA)
- Sheet Metal and Air Conditioning Contractors' National Association (SMACNA)
- Signatory Wall and Ceiling Contractors Alliance (SWACCA)
- The Association of Union Constructors (TAUC)

In addition to doing work directly for these national associations, CLRC offers consulting services to their regional chapters/affiliates and others. The other side of this flier describes some of our most popular reports.

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| • <i>Market Share Study*</i> | • <i>Market Share with Sectors Study</i> |
| • <i>Union-Nonunion Wage and Fringe Benefits Comparison*</i> | • <i>Union-Nonunion Wage and Fringe Benefits Comparison with Trends</i> |
| • <i>Benchmark Analysis*</i> | • <i>Construction Data Record</i> |
| • <i>Contract Costing*</i> | • <i>Survey Development, Administration and Analysis</i> |
| • <i>Contractor's Cost Conundrum*</i> | • <i>Workforce Planning</i> |
| • <i>Custom Work</i> | |

*For members of the associations listed above, the cost for each of these reports is \$2,950. Contact CLRC for pricing on the other reports. For more information on CLRC's products and services, please contact Carey Peters, Ph.D., Executive Director, at clpeters@clrcconsulting.org or 865-414-2678.

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Report	Description	Benefit
Market Share	Shows what percent of a given occupation (e.g., plumbers/ pipefitters, carpenters) in a defined geography is worked by union contractors.	Allows management and/or labor to more precisely define their share of the market, and more importantly, the trend over time. Also, can document the impact of specific programs (e.g., market recovery, new classifications).
Market Share with Sectors	Adds to the standard Market Share Study by parsing overall market share into sectors (e.g., residential, commercial, service, industrial).	Gives greater understanding and more precision by showing how market share compares among different segments of the market.
Union–Nonunion Wage and Fringe Benefits Comparison	Compares a specific local’s wage and fringe benefits package to nonunion data for that craft in the same geographic region.	Tangibly shows the difference in both dollars and percents between union and nonunion pay and fringe benefits.
Union–Nonunion W & F Comparison with Trends	Enhances the standard Union–Nonunion W & F Comparison report by tracking the comparison over a long period of time.	Shows how the union-nonunion pay difference has changed over time.
Benchmark Analysis	Graphs actual wage and fringe benefits rates compared to indexes (e.g., CPI, nonunion) over time to show the trend.	Compares actual pay to what it would have been using an index.
Contract Costing	Provides a detailed cost analysis of 8–12 clauses in a labor contract (e.g., 2 nd shift, foreman ratio, clean-up time) on a per employee per hour and total contract cost basis.	Helps the parties in collective bargaining better understand the real costs associated with contract language.
Contractor’s Cost Conundrum	Documents the high prices of commodities (materials) purchased by contractors. Illustrates the wide variability and unpredictability of key economic factors facing contractors.	Benchmarks price and economic data important to contractors against cost-of-living data important to employees in order to provide a common understanding of economic challenges for both.
Construction Data Record	A comprehensive overview of economic, workforce, pay and other important factors. Covers national and local geographic areas as well as construction and other industries for comparison.	Provides relevant background data on topics familiar and useful to contractors and construction associations. Helpful in labor negotiations and internal decision making.
Survey Development, Administration and Analysis	A survey is a valuable means of collecting information from key constituents (e.g., owners, contractors).	Survey results provide a useful summary of one or more topics as well as guidance for future actions.
Workforce Planning	Evaluates a specific local’s employment trends and combines that with growth projections to determine future workforce needs.	Provides useful data for planning apprentice classes, understanding workforce demographic information (e.g., average age, number close to retirement), and related topics.