

Collective Bargaining Orientation

January 8-9, 2025

Agenda

Wednesday, January 8th

- 7:00 a.m. Breakfast**
- 7:30 a.m. Introduction**
Maggie Powers, SMACNA Assistant Director, Labor Relations
- 7:45 a.m. Collective Bargaining Basics**
Tom Trachsel, Felhaber Larson
- 8:45 a.m. Break**
- 9:00 a.m. Preparing for Bargaining/Dos and Don'ts**
John Quarnstrom, CEO, SMARCA of MN-ND-SD, Inc.
- 10:15 a.m. Legal Framework for Collective Bargaining**
Tom Trachsel, Felhaber Larson
- 10:45 a.m. Break**
- 11:00 a.m. Current Issues in Bargaining/Open Forum**
Dan Kelly, Grant Collins, Tom Trachsel - Felhaber Larson
John Quarnstrom, CEO, SMARCA of MN-ND-SD, Inc.
Jason Watson, SMACNA Executive Director of Labor Relations
Maggie Powers, SMACNA Assistant Director, Labor Relations
- 12:15 p.m. Lunch**
- 1:15 p.m. Wages, Workers and Winning Widgets – change title**
Carey Peters and Matt Minarik, Construction Labor Research Council
- 2:15 p.m. Preparing for the NJAB or a Strike**
Grant Collins, Felhaber Larson
- 3:15 p.m. Break**
- 3:30 p.m. Panel Discussion on Industry Negotiation Experiences**
Dan Kelly, Felhaber Larson – Moderator
Aaron Hilger, Chief Executive Officer, SMACNA
Peter Jenkins, Executive Director, SMCA of Philadelphia & Vicinity
John Quarnstrom, CEO, SMARCA of MN-ND-SD, Inc.
Jason Watson, SMACNA Executive Director of Labor Relations
- 4:30 p.m. Adjourn**

Thursday, January 9th

- 7:00 a.m. Breakfast**
- 7:30 a.m. Negotiation & Conflict Resolution**
Art Wheaton, Cornell University
- 9:30 a.m. Break**
- 9:45 a.m. Negotiation & Conflict Resolution, Cont.**
- 12:00 p.m. Lunch**
- 1:00 p.m. Negotiation & Conflict Resolution, Cont.**
- 2:30 p.m. Adjourn**