

Sheet Metal and Air Conditioning Contractors' National Association, Inc.
4201 Lafayette Center Drive, Chantilly, VA 20151-1219
Ph: (703) 803-2980 • Fax: (703) 803-3732 • Email: memberservices@smacna.org
Web: www.smacna.org



Application for SMACNA Membership
AFFILIATE - INTERNATIONAL CONTRACTOR
(Direct)

Our firm hereby makes application for membership in the Sheet Metal and Air Conditioning Contractors' National Association, Inc. (SMACNA) as an Affiliate – International Contractor.

(PLEASE COMPLETE ALL SECTIONS)

Firm Name: _____

Official Representative: _____ Title: _____
(First Name) (Last/Surname)

Personal E-mail with firm: _____

Street Address: _____

Post Office Box: _____ City: _____

State/Province: _____ Zip/Postal Code: _____ Country: _____

Phone: _____ Fax: _____

Firm E-mail: _____ Firm Web Address: _____

The following information is given with the understanding that it will be kept CONFIDENTIAL by SMACNA:

1. Are you a parent company with subsidiaries? Yes ___ No ___
If Yes, list subsidiaries' names and locations: _____

2. Are you a subsidiary to a parent company? Yes ___ No ___
If Yes, provide the name and location of the parent company: _____

3. Does your firm sell products or services to customers in the United States? Yes ___ No ___ Canada? Yes ___ No ___
If yes, list the names of any related businesses (i.e. distributors) in the United States and/or Canada: _____

4. Please list any industry organizations your firm is a member of: _____

5. What is your primary reason for applying for membership in SMACNA and which SMACNA services do you expect will most benefit your firm? _____

6. When was your firm established? _____ (fill in the year).
7. Gross sales volume of business last year (or most recent annual fiscal period) was: _____
8. How many installers in the field do you have? (Monthly average over last 12 months) _____
9. How many employees are in your fabrication shop? (Monthly average over last 12 months) _____
10. Your firm does the following type(s) of work **(Please indicate approximate percentage (%) of work in each area):**
- | | |
|--|---------|
| A. Architectural Sheet Metal | _____ % |
| B. Commercial HVAC | _____ % |
| C. Custom Fabrication | _____ % |
| D. Industrial Sheet Metal | _____ % |
| E. Kitchen Equipment | _____ % |
| F. Manufacturing (HVAC and Related Components) | _____ % |
| G. Residential Heating & Air Conditioning | _____ % |
| H. Service | _____ % |
| I. Siding & Decking | _____ % |
| J. Testing & Balancing | _____ % |

Membership Fees:

Affiliate - International Contractor member Initiation Fee: \$ 1,000 (U.S)
 Affiliate - International Contractor member Annual Fee: \$ 1,500 (U.S)
 Enclosed is my payment in the amount of \$ 2,500 (U.S)

Date: _____

If approved for membership, we agree to abide by the Constitution and Bylaws of the Sheet Metal and Air Conditioning Contractors' National Association, Inc., of which we have received a copy.

 Signature

 Print or Type Name

 Position with Firm

 Date

RETURN THIS COMPLETED FORM TO:
SMACNA - Membership Department
4201 Lafayette Center Drive
Chantilly, VA 20151-1219

FOR SMACNA USE ONLY
Date Rec'd _____
Check # _____
Amount Rec'd _____